



CV – MASSIMO METILLI

Abridged version

Born 08.11.1963 in Italy

1987 – Graduated at Milan University in Agricultural Science with honours

1989 – Master Degree in Policy of the Innovation Technology

1992 – Short's Master Degree at the London School of Economics in International Politics of the Environment

Working experiences

2014 – today: Sole Director Airet International s.r.l.. Manage the relations with foreign companies, the organization and development of projects.

2000 – today: Managing Director Agenzia per la Russia.

Italian company aiming to boost the economic and technological relations between Italy and Russia (mainly SME's and Research Centers).

Start as Member of the Board until getting the role of Managing Director.

He manages the structure both in Italy and Russia, follow the Business Development and manage the relations with clients and bodies (Government, Regions, Industrial Associations, Universities, other).

In addition he manages national and international projects co-financed by institutional bodies such as EU, banks, foundations.

1995-2000: Manager of International activities of Consortium Promest.

The Consortium associates several companies and he is responsible to assist them in developing their business activities abroad.

1991-1995: FAST (Italian Federation of Scientific and Technical Association).

He manages and coordinate European projects co-financed by EU.

During the last year he follow the start-up of the Energy EU Center based in Sankt Petersburg (Russia).

1990-1991: Assistant to the R&D Director of ISMES, research center of Enel Group.

He co-ordinates a feasibility plan aiming to start with a Tecnoparch in Moscow. The project is mutually co-financed by the Italian and Russian Government

Skills

Working in National and International teams coordinating participants and projects

Switching ideas into projects finding partners and eventual public financing

Knowing well the administrative and financial procedure in Italy such as several market sectors

Job experiences

He worked in: Russian Federation, Byelorussia, Poland, UK, Netherlands, France, Spain, Czech Republic, Serbia, Bosnia, Kazakhstan, Egypt, Cuba